

L O R A ♥ D I ♥ L O R A

Lora di Lora Jewellery

The quirky jewellery brand Lora di Lora sells unique jewellery made of only 925 Sterling Silver and 18K Vermeil Gold. The collection consists of bracelets, necklaces, rings and earrings. The jewellery collection is distinctive and timeless. Our products are sold both online and in boutiques at home and abroad, check the site in which countries we are active.

We use the world as our source of inspiration in its diversity of people, cultures, traditions, stories and symbols to spread our positive and inclusive message.

We are an independent and dynamic company with a team of passionate and professional people. The jewellery is designed and produced in India by our own brand team. We distinguish ourselves through our collection and excellent service.

We are looking for you as a freelance Sales Representative

Your sales priority is to expand the number of points of sale for our collection by connecting new stores (business to business). You realize an expansion of the number of dealers/shops in your region.

You are responsible for increasing the turnover of your customers in your region by, among other things, introducing and selling new products, advising on the collection and optimal in-store presentation. You are able to draw up and realize budgets per customer. The dealers can make repeat purchases via the exclusive dealer portal.

You have an affinity with fashion, you are commercial, result-oriented, communicative, extremely customer-oriented, independent, flexible, a team player and you have an eye for detail. Relevant work experience in accessories/lifestyle is an advantage.

We support you with online sales facilities, display material and of course a sample collection. You will receive your reward based on a fixed amount per new store and a percentage of the turnover of stores you have introduced. A position with a lot of freedom and independence with the main goal of achieving the desired turnover growth and expansion of stores of the Lora di Lora brand in your region.

You can work with Word and Excel, you have a car and an iPad.

Interested? Call +31654907163 with questions. If you are interested, email your motivation and CV to mennomolendijk@loradilora.com.