

JOB DESCRIPTION

JOB TITLE: Sales Advisor

ROLE TYPE: Permanent, Full Time 5 days a week (40 hours per week) to include Saturdays. We may also consider part time roles for experienced candidates. We are looking for someone to settle as part of our team, and look upon this role as a long-term job opportunity.

LOCATION: Billingshurst, RH14 0JG

SALARY: Competitive retail salary and will be dependent on experience of candidate. Sales performance incentives are also offered.

Due to expansion, a vacancy has arisen for a retail sales advisor at our store here in Billingshurst, one of the most comprehensive equestrian retail stores in the South. We are dedicated to providing excellent customer service, expert knowledge and the highest quality products. The team here really are the heart of Equitogs and we are looking for someone who has enthusiasm and passion for sales and all things equine to join us.

We are looking for a dedicated, charismatic, motivated and friendly individual with a solid equestrian knowledge and a desire for giving first class customer service. The ideal candidate will be able to draw on their own equine experience in order to offer the best possible advice and develop loyalty with our customers by building strong relationships through a 1-2-1 personal shopper style approach to sales.

Duties include:

- To greet and assist customers to find the products they are looking for, whilst offering advice and guidance on product selection.
- Demonstrate product knowledge within all areas in the store and be aware of all current promotions and new launches/products
- Answering the phone with a good telephone manner, engaging with customers in a confident and helpful way
- Being responsible for processing payments through the till system and dealing with refunds and enquiries effectively
- General housekeeping duties to ensure the store is clean and well presented at all times
- Participate in team meetings
- Carry out any additional duties as required

Personal skills required:

- Love interacting with customers
- An ability & desire to sell, using good communication skills and knowledge
- Confident & friendly
- Have a genuine passion for horses and the brands that we sell
- A competitive/experienced rider and/or groom
- Driven & motivated to succeed
- Polite & helpful

Full training will be provided on all technical products, safety items, till systems and the day to day running of store. However, candidates with previous experience in either competitive riding and/or grooming, who are familiar with the products that we sell, would be preferred.

To apply for this role, please forward your CV to info@equitogs.com, for the attention of Rachel Dowson, with a covering letter explaining why you would like to work for Equitogs.

Application deadline: 08/06/2021

Expected start date: 01/07/2021